(Senior) Technical Advisor, Resource Mobilization
Integrate Health (www.integratehealth.org)
Location: Lome, Togo

The role

Have you worked with a Ministry of Health to develop national plans, funding applications or policies? Do you have experience working to coordinate development partners at a national level? Have you worked to understand government funding flows? Are you excited by the possibility of influencing national policy? Do you speak French?

If so, you may be our next Technical Advisor, Resource Mobilization and play an important role in growing our high-impact social justice organization. The Technical Advisor will work with a range of partners and external experts to lead activities related to the proactive mobilization of resources through grants, external advocacy, internal effort, and multilateral funding requests. IH works in a fast-paced, results-driven environment. We are seeking a highly motivated individual who is a fast learner and who is both detail-oriented and has the ability to ask the key questions or see the “big picture.” IH places great value on resourcefulness, responsibility, tenacity, flexibility, independence, energy, work ethic, and humility.

About Integrate Health

Integrate Health (IH) is a small and rapidly growing global health organization working to serve poor communities in West Africa and New York. We believe that access to healthcare is a human right and we are committed to making this a reality in the countries in which we work. We have developed a primary healthcare approach that works, leveraging community health workers and improved care in public sector clinics to deliver better health outcomes and strengthen national healthcare systems. Having demonstrated our approach in a catchment area that serves 140,000 people, IH is scaling our model to cover 240,000 people by 2021 while developing evidence, through our embedded research unit called the Community Health Systems Lab (CHSL), to support the Government of Togo in its efforts to achieve universal health coverage. Increasingly, we are also applying the lessons learned in Togo to inform healthcare delivery in the United States.

For more information on Integrate Health, please visit www.integratehealth.org.

Responsibilities

- Build strong relationships with senior leaders of organizations and the Ministry of Health;
- Provide support to the government in mobilizing resources for the health sector from donors and increasingly from domestic sources;
• Coordinate mobilization of funds from various sources like UN Agencies, Global Health Initiatives, bilateral sources, and local philanthropists, and prepare concept papers and project proposals;
• Execute resource mobilization cycle including concept note and proposal development processes in collaboration with partners and the Ministry of Health to ensure that they are properly coordinated and consistent with internal program priorities, cross cutting issues and overall health sector priorities and goals;
• Conduct regular mapping of resources from development partners, government and other sources;
• Perform strategic and annual financial gap analysis in order to utilize all possible supply of financial resources i.e. domestic revenue, taxes, private out of pocket, donors, NGOs etc. to ensuring sustained financing of primary healthcare systems;
• Continue to improve and disseminate the investment case for Integrated Primary Care Programs in Togo;
• Manage grant proposal processes from end-to-end.
• Develop monthly and annual work plan of IH activities and generate monthly, quarterly and annual reports for these activities;
• Support partnerships with the Financing Alliance for Health and AMP Health to increase the amount of resources dedicated to community health initiatives.

Qualifications

• Master’s degree in a related field such as economics, business, statistics, public health, public policy;
• Minimum of five years of professional experience in demanding, results-oriented environments in the public and/or private sector;
• Demonstrated experience in navigating political and strategic discussions objectively and diplomatically;
• Skills in proposal writing, report writing and facilitation;
• Relevant experience working in planning of programs, management of projects, and financial assessments;
• Experience in coordination, communication decision making, committed to achieve results, relationship-building partnering and networking especially with government and international development partners;
• Familiarity with health systems policies and sectoral reform processes; ability to promote team work between MOH and development partners;
• Ability to autonomously and successfully translate large and complex data sets into reports, charts and tables to inform decision-making, and to communicate results to general and technical audiences alike;
• Ability to solve problems and influence colleagues and decision-makers towards developing solutions;
• Ability to work independently on complex situations and solve challenges with little structural or operational support;
• Excellent business-oriented verbal, visual and written communication skills in English and French
• Strong analytical skills and technical proficiency with MS Excel and PowerPoint
• Willingness to travel within Togo.

Success Profile
IH values include efficacy, empowerment, commitment, transparency, and respect. IH expects that the Technical Advisor, Resource Mobilization will model and embody these values. While this is a new position for IH, the Technical Advisor, Resource Mobilization will receive a high level of responsibility and will work alongside colleagues in the US and Togo. IH commits to providing a fair compensation package, support for travel as necessary, and opportunities for professional development. The Deputy Country Director, who will supervise this position, commits to being a supportive supervisor, listening to challenges, helping to brainstorm solutions, and providing assistance in any way possible.

To Apply
Please submit a resume and cover letter to info@integratehealth.org with Technical Advisor, Resource Mobilization Application in the subject line. Only shortlisted candidates will be contacted. The application deadline is rolling. Interested applicants are strongly encouraged to apply as soon as possible.