Q1 Impact Report (July - September 2020)

INTEGRATE HEALTH LAUNCHES IN THE KÉRAN DISTRICT

Integrate Health's Integrated Primary Care Program launched in five clinics and their surrounding communities in the Kéran district on October 14, 2020. This launch is particularly exciting as the Integrate Health Program team was able to adapt and deliver on goals despite challenges posed by COVID-19. The launch was initially planned for July 2020, but COVID-19 created restrictions across Togo during the critical preparation phase from February to May 2020. To address safety concerns, the Integrate Health team nimbly formed an updated launch plan over an extended timeline. As part of these efforts, new Community Health Worker trainings were completed in small batches instead of as one large group, and village chiefs approved Community Health Workers through photos on a tablet instead of a large celebration. Every step of the way, Integrate Health adjusted its strategy to meet the necessary safety guidelines posed by COVID-19.

Throughout the planning and execution of the Kéran district launch, one thing remained clear: the importance of bringing high quality primary healthcare to a new community as soon as possible. With this launch, Integrate Health now serves 166,481 people across four districts. Only one more district remains in the four-year planned expansion of the Integrated Primary Care Program.

The following report describes progress made over the past three months in Integrate Health's pandemic response and routine primary care activities, including successes and challenges as well as outputs, outcomes, and funding metrics. Please let us know if you have any questions or suggestions. We welcome your feedback and thank you for your support.



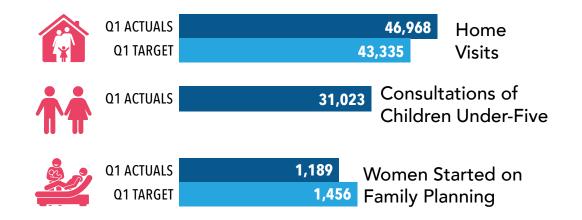


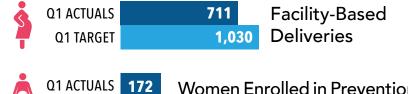




Community Health Workers (CHWs)

OUTPUT INDICATORS





Q1 TARGET 40

Women Enrolled in Prevention of Mother-Child HIV Transmission

88%

Facility-Based Delivery Coverage

(Number of women who deliver at a health facility, out of number of recorded births)

(NATIONAL TARGET: 81%)

97%

Timeliness (% of cases of childhood illness that were treated within 72 hours of symptom onset)

(IH TARGET: 95%)

OUTCOME INDICATORS

35%

Contraceptive Coverage Rate

(Number of women effectively protected by a modern FP method, out of eligible women)

(NATIONAL TARGET: 29%)

Under-Five Mortality Rate is an annual indicator and will be reported on Q4 of FY2021 Under-Five Mortality Rate

(SDG TARGET: 25/1000)

58%

Prenatal Consultation Coverage

(Number of women who attended 4 prenatal visits, out of women who delivered at a health facility)

(IH TARGET: 50%)

91%

Rate of Attendance of Children

(Cumulative number of consultations of children under-five at a health center, out of number of children under-five living in the catchment area)

(NATIONAL TARGET: 43%)

PROGRAM HIGHLIGHTS

Successes

- This quarter, Integrate Health continued to progress on our large-scale data overhaul. In July, Integrate Health completed and launched an indicator revision, aligning to the national Ministry of Health definitions. Integrate Health launched the first version of its analytics platform in August, which connects to the national health information systems (DHIS2) and saves approximately 100 hours of data preparation per month. The system uses enterprise tools, including Alteryx and Tableau, to streamline data preparation and automate visualization.
- In September, 18 new tri-motorcycle ambulance drivers were trained in the Dankpen and Bassar districts. With the trainings finalized and nine new tri-motorcycle ambulances purchased, the program officially launched in the beginning of October.
- Phase I analysis of household survey data has shown quality improvement at Integrate Health-supported clinics in the Kozah district. In each year since 2017, women who gave birth at a health center in the last two years were asked to characterize the quality of care they received. In 2020, 91% of women reported the health centers as good or excellent, which represents a 23% increase since 2017.

Challenges

• This quarter, Integrate Health continued negotiations for contract renewal with CAMEG, the national pharmaceutical distributor in Togo. The process should have been completed in August but has taken longer than anticipated with ongoing discussions. A contract should be finalized within the next quarter.

EXPANSION HIGHLIGHTS

Successes

- Integrate Health CEO, Jennifer Schechter, and Country Director, Sesso Christophe Gbeleou, co-authored an SSIR article on "<u>How NGOs Can Work With Governments to Build Partnerships That Will Scale</u>,". As a learning organization, Integrate Health believes it's crucial to share lessons learned as strong partnerships are built with the Ministry of Health in Togo at each governmental level.
- Over 900,000 masks, 300,000 gloves, and 18,000 face shields were ordered this quarter, thanks to a partnership between Integrate Health and <u>the COVID-19 Action Fund for Africa</u>. Integrate Health facilitated the donation from the COVID-19 Action Fund for Africa to the Togo Ministry of Health, which will equip over 11,000 Community Health Workers across Togo with the personal protective equipment they need.
- The Ministry of Health has requested Integrate Health's support to develop a policy proposal to subsidize primary healthcare user fees. This work is underway, and Integrate Health has partnered with the Financing Alliance for Health to complete this important scope of work.

Challenges

• Integrate Health is thrilled to begin a new partnership with AMP Health and Financing Alliance for Health to support the Ministry of Health in Togo. Unfortunately, this partnership was delayed due to COVID-19. After months of delay, the collaboration kicked off this quarter.



ORGANIZATIONAL HIGHLIGHTS

Successes

- Integrate Health is pleased to announce the release of the <u>2020 Annual Report</u>. Please take a moment to read about our successes, challenges, and stories from the past year.
- This quarter, Integrate Health continued to build health financing expertise, in-country research ownership, and development capacity by hiring the following employees: Ayoni Sinmia Nassirou, Pozobendou Possoli, Kassaro Diana Missite, Brigitte Piguèdinam Assih, and Jessica Haughton. In Togo, Ayoni joins the team as the Finance and Administrative assistant, Pozobendou as the Administrative Assistant, Diana as the Data Analyst, and Brigitte as the Training Coordinator for the Kéran district. In the United States, Jessica joins the Research team as the Research and Grants Manager.

Challenges

• Recruitment of a Lomé-based Resource Mobilization Technical Advisor has been a challenge this quarter. In September, after months of recruitment, Integrate Health was thrilled to offer the position to a very qualified candidate, who unfortunately could not accept due to personal reasons. Integrate Health is continuing to search for the right candidate to hire as soon as possible.

FINANCIAL HIGHLIGHTS

Successes

• This quarter, Integrate Health received renewal funding from three partners and funding from two new partners.

Challenges

• Two reach applications were not accepted.

FUNDING SNAPSHOT

METRIC	RESULT	NOTES
Three-Year Funding Need	\$24M	Fiscal Years '21, '22, '23
FY21 Projected Expenses	\$6M	
Current Funding Runway	9 Months	6 Months Operating + 3 Months Reserve



With the launch in the Kéran district, Integrate Health has hired 44 new Community Health Workers to serve their communities. N'Tche N'Koua, one of these new Community Health Workers, was inspired to join Integrate Health after witnessing a lot of challenging situations of poor health in her community for years. "I decided to become a Community Health Worker," N'Tche explains, "because I want to help save lives of children, pregnant women, and people living with HIV." After completing her training, she feels confident in her ability to do so: "I have the skills to treat diseases like malaria and diarrhea, and I also have the knowledge to better take care of myself and my family, especially during the COVID-19 pandemic." N'Tche is very excited to contribute to the common vision of Integrate Health and the Togolese Ministry of Health: to make Universal Health Coverage a reality.