2022 Annual Report
July 2021–June 2022
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A mother holding her baby after a consultation by her local Community Health Worker in Pangouda, Kéran district
Dear Partners,

As we find ourselves in the third year of a global pandemic that has touched every corner of the globe and as violent extremism continues to spread across West Africa, having arrived at Togo’s northernmost border this past year, one might be tempted to lose hope. However, as we reflect on the past year, on the inspiring actions taken by our team members, on the results we have seen reflected in the health of our patients, and on the progress driven forward by our partners in government, we are filled with hope.

Thanks to each of you, who have stood in solidarity with our bold and ambitious efforts to realize our vision of access to quality primary healthcare for all, today we stand together at the precipice of a profound health system transformation. Our tireless efforts to demonstrate, pilot, and test a new approach are now bearing fruit. We are seeing the lessons we have learned inspire change at a national scale. This has always been our goal, and thanks to your partnership, it is being realized.

This past year, Togo witnessed a transformation in the delivery of healthcare ushered in by the newly launched national maternal health program, called Wezou. Meaning “breath of life”, this national reform was made possible thanks to the technical efforts of our team members, who put their costing and modeling skills to use in the creation of this national health reform. As a result, over the past year more than 200,000 women have benefitted from free maternal healthcare, thanks to investments by the Government of Togo, totaling nearly $2M to date.

Even with significant progress achieved, our team remains focused on the work left to do. Building on the Wezou reform, Integrate Health partnered with the Regional Health Team to expand ultrasound screening across the entire Kara region. Over the past year, we renovated 10 health centers. With our 200 supported Community Health Workers and through 25 supported health centers, we are serving a total population of 204,000 and continuing to inform future reform at the national level. This work has also inspired the Ministry of Health in Guinea, who this year invited Integrate Health to join efforts to strengthen Guinea’s national community health system.

Through all of these actions, Integrate Health is demonstrating both our capacity and commitment to ushering transformation across the West African region, especially in francophone countries traditionally left out of mainstream aid and development efforts. As a result, we look to the future full of hope, believing that the success to date marks only the beginning of continued transformation and reform that will deliver on our vision of universal health coverage. We could not dream of devoting our strengths to a more worthwhile effort. We are deeply grateful for your continued support for our efforts.

In solidarity,

Sesso Christophe Gbeleou, Country Director

Jennifer Schechter, CEO & Co-Founder

Kevin Fiori, Senior Advisor & Co-Founder
Community Health Worker Milatoia N’Poh providing care to a child in Natiponi, Kéran district
The mission of Integrate Health is to make quality primary healthcare accessible to all.

Merveille Yanya waiting for a prenatal consultation at the Sarakawa health center with her friend Essoham Makpente
Why Health For All?

GLOBAL CONTEXT

Half of the world’s population, 3.8 billion people, lacks access to essential health services. This shortage has deadly consequences, particularly in francophone West African countries.

REGIONAL CONTEXT

While confronted with the highest burden of disease in Africa, the region receives the lowest amount of international investment and is being left out of scientific and funding opportunities due to language barriers.

Togo and Guinea have high rates of maternal and child mortality.

GUINEA

1 in 13
children die before their fifth birthday.

The maternal mortality rate is 20x higher than in high-income countries.

TOGO

1 in 15
children die before their fifth birthday.

The maternal mortality rate is 14x higher than in high-income countries.
Community Health Worker Célestine Assabo from Pangouda during a consultation
The solutions exist but have yet to be scaled. The Integrated Primary Care Program delivers key innovations designed to address the major barriers to seeking care and ensure high-quality, accessible, and patient-centered primary healthcare delivery.

An integrated approach that works

1. **Community Health Workers**
   - Trained, equipped, supervised, and salaried Community Health Workers expand the reach of the healthcare system to patients’ front doors.

2. **Clinical Capacity-Building**
   - Mentored nurses and midwives in public health centers provide patients with high-quality healthcare.

3. **Supply chain and Infrastructure**
   - Trained pharmacists ensure patients have the medicines and health products they need when they need them.

4. **User Fee Removal**
   - Removed point-of-care fees for pregnant women and children under five so even the poorest can access healthcare.
Community Health Worker
Kataka Hone carrying out a consultation in Kéran
Timeliness
% of treated cases of childhood illness that were treated within 72 hours of symptom onset

98%

Effective Pediatric Referrals
Percent of referrals by CHWs for children under five needing escalated care who follow up at a health center

75%

Rate of Attendance of Children
Number of consultations of children under five at a health center, out of number of children under five living in the catchment area

327%
= 91,942 CONSULTATIONS / 28,074 CHILDREN U5
Maternal, Neonatal & Reproductive Health

**Prenatal Consultation Coverage**
Number of women who attended four prenatal visits, out of women who delivered at a health facility

- 52%
- 104% of target met

**Facility-Based Delivery Coverage**
Number of women who delivered at a health facility, out of total recorded births

- 92%
- 108% of target met

**Postnatal Consultation Coverage**
Number of women who attended first postnatal consultation, out of total recorded births

- 71%
- 109% of target met

**Modern Contraceptive Coverage Rate**
Number of women effectively protected by a modern family planning method, out of eligible women

- 40%
- 125% of target met
Locally Rooted

Integrate Health believes that strategy and decision-making should happen closest to the challenges we address. Integrate Health’s team is women-led and community-owned.

- **95%** Identify as African
- **289** IH team members
- **70%** Identify as women

**Country Teams**
The Togo and Guinea teams design, implement, and monitor organizational strategy.

**Global Support Team**
The global support team raises funds and provides technical and operational support to country teams.

**Locally Rooted**

**Leadership Team**
The majority of the leadership team is based in Africa and sets and oversees organizational strategy.

**Members**

- **13** MEMBERS
- **63** MEMBERS
- **10** MEMBERS

**Community Health Workers**

- **200** COMMUNITY HEALTH WORKERS
Integrate Health’s team gathered for an all staff reunion in Togo
FY22 Achievements

The big shift towards a strengthened national primary healthcare system for all in Togo and beyond is happening now.

Successfully scaling five-fold on budget and on time

Integrate Health has completed its four-year planned replication phase in the Kara region of northern Togo. The Integrated Primary Care Program demonstrated the effectiveness of key innovations in primary healthcare that create a patient-centered health system and save lives.

Total Population Served & Number of Home Visits

- **Home visits**
- **Population served**

![Graph showing the increase in population served and home visits from 2018 to 2022.](chart.png)
Community Health Worker N’sotra Kpakou carrying out a prenatal consultation with one of her pregnant patients in Koussakpangou, Kéran district.

Number of Health Centers Supported

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
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<tbody>
<tr>
<td>2018</td>
<td>4</td>
</tr>
<tr>
<td>2019</td>
<td>9</td>
</tr>
<tr>
<td>2020</td>
<td>13</td>
</tr>
<tr>
<td>2021</td>
<td>18</td>
</tr>
<tr>
<td>2022</td>
<td>25</td>
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Number of Community Health Workers

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>43</td>
</tr>
<tr>
<td>2019</td>
<td>59</td>
</tr>
<tr>
<td>2020</td>
<td>95</td>
</tr>
<tr>
<td>2021</td>
<td>139</td>
</tr>
<tr>
<td>2022</td>
<td>200</td>
</tr>
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Launch in the Binah District

This year, Integrate Health launched the Integrated Primary Care Program in the Binah district, the fifth and final district in the replication phase.

Bossè Yagata, confident and proud Community Health Worker

Bossè Yagata is one of the most recently hired Community Health Workers. She has been covering 136 households in the Kouyoria community since the Integrated Primary Care Program launched in the Binah district in July 2021. At the time, the area she served was consistently registering high rates of child and maternal mortality as people heavily relied on herbal medicines provided by traditional healers.

A year later, Bossè says that her community is not the same. She noticed the child mortality rate dropping and the number of women delivering at the Kouyoria health center increasing. The infamously deserted health center is now getting busier by the day. Bossè is proud of the work that she and her peers accomplished this past year, delivering lifesaving care to the community. But most of all, she is proud of contributing to the family expenses.

“I always wanted to be a nurse but couldn’t afford to go to nursing school. Now, with the training provided by Integrate Health, I can contribute to the well-being of my community. This changed my life for me personally, but also as a mother and as a member of my community. I’m grateful for that opportunity and can’t wait to see what the future holds.”

40 COMMUNITY HEALTH WORKERS
7 HEALTH CENTERS
35,000 PEOPLE
"I’m a mother of six, and four of them were delivered at home. My fourth delivery was particularly painful and led to a serious injury that took months of bedrest to heal. I knew I couldn’t go through that again. Thankfully, Bossè was here when I got pregnant with my sixth child. She monitored me throughout, made sure I didn’t miss my prenatal check-ups, and prepared a birth plan with me. I delivered at the health center with no complications. Having her with access to free healthcare was a lifesaver. Really, what more could you ask for?"

- Albertine Tchatchi, mother living in Kouyoria
**Transfer of ownership in the Kozah District**

Most organizations hand over a manual and pack their bags. We are committed to equipping district health teams to maintain quality implementation.

> “I am very grateful to Integrate Health for the support to train health workers and renovate and equip the Kozah district’s infrastructures. For almost eight years, a lot has been accomplished. It is now our opportunity to capitalise on the innovations brought by the Integrated Primary Care Program and pave the way for a sustainable future. It is a good thing for the district to take ownership and perpetuate what is already done, for the well-being of our population.”

- Dr. Abdel Kadère Alfa, Kozah Health District Director

80% of Integrated Primary Care Program activities are owned and implemented by the Kozah District Health Management Team.
The Ministry of Health launched the Wezou program making healthcare free for pregnant women across Togo. Wezou, meaning “breath of life” in Kabye, increases access to healthcare for women by removing the cost of care for essential maternal health services. Integrate Health played a critical role in the Ministry of Health’s maternal health reform by modeling costs and impact to build an investment case for maternal health across the country.
Improved quality of maternal healthcare across the Kara region

The Kara Regional Health Department of the Ministry of Health and Integrate Health continue to scale quality care. Together they have scaled a roving ultrasound screening approach, piloted in Integrate Health-supported districts across the whole Kara region. Midwives are equipped and trained to bring lifesaving ultrasound screening technology to women living in rural areas who previously had no access.

Merveille Yanya, young mom from Sarakawa

Merveille Yanya is a 22-year-old woman living in the Sarakawa community in the Kozah district. Pregnant with her second child, she sits in the waiting room of the Sarakawa health center, waiting for an ultrasound screening. She recalls her first pregnancy where women had to go to Tchitchao, 19 kilometers away, to have access to a machine, a journey she didn’t make at the time because the cost of a screening was out of reach for her. But this time around, Merveille feels much more relaxed and at peace because she will have an ultrasound at the end of each trimester.

With the scaling of the ultrasound program, women like Merveille are informed by their Community Health Workers when screenings are available in their area. Pregnant women can then schedule their prenatal consultations accordingly, free of charge.
“In the past, because of lack of money, it was difficult for us to come to the health center for the ultrasound screenings. Now, we benefit from them without paying anything. Our deepest gratitude to those who thought of us in setting this up for our well-being.”

- Merveille Yanya, mother living in Sarakawa
Integrate Health and the Guinean Ministry of Health launch partnership to strengthen primary healthcare in Guinea

The government of Guinea invited Integrate Health to accompany them to solve critical challenges in the implementation of their national community health strategy.

Overall, our goal in Guinea is the same as it is in Togo: to support governments and civil society to implement, study, and scale key innovations in primary healthcare. Integrate Health believes that we can learn more and faster by partnering with governments and communities in two comparable but different country contexts.
Community restitution meeting in the Kéran district

“Go where the need is greatest. Look at the system and see where the gaps are. What innovations can help us fill those gaps?”

- Advice from Dr. Kourouma, Director of the Division of Community Health, Guinea Ministry of Health
**Financials**

**TOTAL REVENUE**

<table>
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<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
<th>Notes</th>
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<tbody>
<tr>
<td>Grants</td>
<td>$6,068,554</td>
<td>93.9%</td>
<td>Total revenue</td>
</tr>
<tr>
<td>Individuals</td>
<td>$364,315</td>
<td>5.6%</td>
<td></td>
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<tr>
<td>In kind</td>
<td>$32,387</td>
<td>0.5%</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$6,465,256</strong></td>
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**TOTAL EXPENSES**

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<td>Program</td>
<td>$5,836,695</td>
<td>85.9%</td>
<td>Total expenses</td>
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<tr>
<td>Fundraising</td>
<td>$438,558</td>
<td>6.5%</td>
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<tr>
<td>General &amp; Admin</td>
<td>$520,678</td>
<td>7.7%</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$6,795,931</strong></td>
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Preliminary figures pending audit review. Past year audited financials are available on our website, integratehealth.org
Organizational Partners

Amazon Smiles
Anonymous
Bohemian Foundation
Cartier Philanthropy
Construction for Change
CRI Foundation
Crown Family Philanthropies
DAK Foundation
Deerfield Foundation
Dovetail Impact Foundation
Formanek Foundation
Godley Family Foundation
Gould Family Foundation
Intel Corporation
Jascha Hoffman Giving Fund
Jasmine Social Investments
Jester Foundation
Mulago Foundation
Netri Foundation
Northwestern University, Institute for Global Health
Panorama Global
Peery Foundation
Planet Wheeler Foundation
Preston-Werner Ventures
RA5 Foundation
Radiata Foundation
Ray and Tye Noorda Foundation
RippleWorks Foundation
Rotary Club of South Everett Mukilteo
Segal Family Foundation
Skoll Foundation
T&J Meyer Family Foundation
The Adventure Project
Together Women Rise
UBS Optimus Foundation
Viacom
Vitol Foundation
Wagner Foundation
Waterloo Foundation
Weyerhaeuser Family Foundation
World Centric
Supporters

Stephanie and Ross Anderson
Arlene Andrzejewski
Anonymous
Kübra Aydin
Alexandra Batchelor
Cynthia and Steve Bensen
Eleanor Bensen
Emily Bensen
Julia Berman
Iris Biblowitz
Mark Billera
Leslie Bradshaw
Lyndon Braganza
Sandra Braganza
Denise and Scott Butler
Leila Celestin
Michelle Chapman and Brian Courts
Catherine Chenard
Jacqui Chenard
Robert Choo
Nancy Cosyns
Lauren Dockweiler
Gayle and James Dunham
Jacqueline Edwards
Kristen Finney
Dawn Fiori
Deborah and Kevin Fiori Sr.
Jennifer and Kevin Fiori Jr.
Thomas Fiori
Andrew Fullem
Michael Gadomski
Diane and Stephen Gadomski
Christiane Geisler
Rachael Gerber and Jeremy Horowitz
Penny and Mark Gillette
Charles Gillig
Susan Gillig
Mary and Eric Goldman
Michael Gonzalez
Victoria Gorski
Susan Hafford
Kalli Hansen
Jennifer Hardell
Michael Harvey
Michael Hathaway
Jessica Haughton
Mary Grace and Robert Heine
Shannon Heuklom
Catherine and Wayne Hillard
Teresa Hillis
Lisa Hirschhorn
Jeannette Hobson
Pernille Høj
Søren Høj
Danielle Jaeggi Murphy
Madeline Jenkins
Jessica Beckerman and Ari Johnson
Melanie and Fred Joiner
Diane Jones
Kate Kasberger
Ismail Kassam
Karen Keating
Marcus Kellman
Justin Kopa
Katherine and John Koschwanez
Louise and Donald Krumm
Stacy Lamb
Steven Lamm
Carol Laramee
Yonit Lax and Jacob Heyman-Kantor
Madeline and Paul Lentini
Virginia Lezhnev
Jered Lindsay
Marie C. Lyon
Marc Manashil
Carolyn Marr
Clark Maturo
Ryan McCannell and Jon Breeding
JoAnn McCarthy
Lisha McCormick and Gordon Krefting
Amanda Messinger
Margaret Mintz
Dodji Modjinou
Dorothy Montana
Brian Naylor
Sophia Okeke
Phyllis and David Oxman
Megan and Gavin Oxman
Karen Keating
Sarah and Christopher Pallas
Kathleen Parker
Shirley Paulette
Maureen and Alan Phipps
Bekah Pyne
Alison and Bryan Rash
Nafeesa Remtilla
Mary Kelly and Steve Rossow
Rachael Sample
Scott Schaedel
James D. Schechter
Martin Schneider
Joseph Scipione
Sarfaraz Hussain Shah
Jana Shih
Janet Shirazi
Alicia Singham Goodwin
Dedevi Sitti
M. Veronica Soviero
Helen Stein
Claire Talcott
Marybeth Turner
Karen and Randy Veeh
Sean Walsh
Donald Weaks
Susan White
Jessica and Casey Whitsett
Alice Williams
Patricia Yeh and Lawrence Lue
Sharon Yeh
Qintian Zhang
Looking Ahead

Governments across francophone West Africa are scaling evidence-based primary healthcare delivery. Working together, we can ensure access to quality primary healthcare for everyone, led by governments and accountable to communities. Together, we can unlock transformational change.

Join us.

Get involved

Donate

A mother and son in Pangouda, after a consultation with her local Community Health Worker
Community Health Worker Atampa Antoume carrying out her round of consultations in Pangouda, Kéran district