

# INTEGRATE HEALTH, INC.

## **Financial Statements**

For the Years Ended
June 30, 2024 and 2023

With Independent Auditors' Report Thereon

(A Massachusetts Not-for-Profit Corporation)
June 30, 2024

#### **Background**

Integrate Health Inc. is a Massachusetts tax-exempt, non-profit corporation founded in 2004. The mission of Integrate Health Inc. is to end preventable deaths and improve access to quality primary healthcare delivery in low resource communities by providing technical and financial support to non-governmental organizations and associations, as well as governments dedicated to improving the health of their communities. Integrate Health is funded through individual donations and grants and expends funds domestically and internationally. Integrate Health's main US office is located in New York, New York.

#### **Board of Directors**

Office Name Nafeesa Remtilla President Robert Heine Vice President Marieme Niang Camara Treasurer Mary Kelly Rossow Secretary & Governance Chair Research Chair Lisa Hirschhorm Charlie Gillig **Audit Chair** Strategy Chair Teresa Hillis Jumoke Adekeye Trustee Trustee Lola Adekokun Yasmin Madan Trustee **Brian Naylor** Trustee Lolem Ngong Trustee Casey Whitsett Trustee

Jennifer Schechter **CEO** 

(A Massachusetts Not-for-Profit Corporation)
June 30, 2024

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### INDEPENDENT AUDITORS' REPORT

The Board of Directors Integrate Health Inc.

#### Opinion

We have audited the accompanying financial statements of Integrate Health Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2024, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Integrate Health Inc. as of June 30, 2024, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Integrate Health Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Integrate Health Inc.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

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#### INDEPENDENT AUDITORS' REPORT

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### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Integrate Health Inc.'s internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Integrate Health Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified

#### Report on Summarized Comparative Information

We have previously audited Integrate Health Inc.'s financial statements as of and for the year ended June 30, 2023, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 1, 2024. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Danville, California February 10, 2025 Regalia Berger & Berger

Opinion Page

## Statements of Financial Position June 30, 2024 and 2023

#### **ASSETS**

	2024	2023
Current assets:		
Cash and cash equivalents	\$ 8,014,654	\$ 5,564,483
Grants and pledges receivable, current portion	4,710,589	6,358,567
Deposits and other assets	 350,266	425,093
Total current assets	 13,075,509	12,348,143
Noncurrent assets:		
Operating right of use asset - premises	66,201	59,964
Property and equipment, net	988,074	1,017,653
Grants and pledges receivable, net of discount	4,204,175	-
Other long term assets	 22,439	31,323
Total noncurrent assets	5,280,889	1,108,940
	\$ 18,356,398	\$ 13,457,083
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 186,002	\$ 250,157
Accrued payroll liabilities	65,287	87,630
Operating lease payable - current portion	 28,904	29,086
Total current liabilities	280,193	366,873
Noncurrent liabilities:		
Operating lease payable - noncurrent portion	38,154	30,878
Total liabilities	318,347	397,751
Net assets:		
Without donor restrictions:		
Operating	6,751,878	2,494,945
Board-designated for Reserve Fund	113,434	1,521,489
Cumulative translation adjustment	1,001,469	901,834
Total net assets without donor restrictions	7,866,781	4,918,268
With donor restrictions	 10,171,270	 8,141,064
Total net assets	18,038,051	13,059,332
	\$ 18,356,398	\$ 13,457,083

## Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2024

(with Summarized Financial information for the Year Ended June 30, 2023)

	Net Assets					
	Without Donor		With Donor	•	2024	2023
	R	estrictions	Restrictions		Total	Total
Changes in net assets:						
Contributed support:						
Foundations and trusts	\$	3,487,976	\$ -	\$	3,487,976	\$ 1,437,982
Individuals		205,346	-		205,346	294,106
Campaigns		-	-		-	1,356
Grants		-	10,130,035		10,130,035	8,153,389
Contributions of nonfinancial assets		35,579	-		35,579	1,942
Change in discount for long-term receivables		-	(126,125)		(126,125)	37,573
Contra revenue		635,138	(635,138)		-	-
Translation adjustment		(1,134,487)	(11,819)		(1,146,306)	(742,400)
Net assets released from restrictions		7,326,747	(7,326,747)		-	-
Total contributed support		10,556,299	2,030,206		12,586,505	9,183,948
Earned revenue:						
Contract revenue		145,017	-		145,017	6,891
Interest and other income		245,658	-		245,658	88,002
Total earned revenue		390,675	-		390,675	94,893
Total revenue and support		10,946,974	2,030,206		12,977,180	9,278,841
Expenses:						
Programs		7,703,391	-		7,703,391	6,796,977
General and administrative		689,823	-		689,823	949,022
Fundraising		606,716	-		606,716	619,672
Total expenses		8,999,930	-		8,999,930	8,365,671
Increase in net assets		1,947,044	2,030,206		3,977,250	913,170
Net assets at beginning of year		4,918,268	8,141,064		13,059,332	11,244,328
Cumulative translation adjustment		1,001,469	-		1,001,469	901,834
Net assets at end of year	\$	7,866,781	\$ 10,171,270	\$	18,038,051	\$ 13,059,332

See accompanying Independent Auditors' Report and notes to financial statements

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## Statements of Cash Flows For the Years Ended June 30, 2024 and 2023

_	2024	2023
Operating activities:		
Increase in net assets	\$ 3,977,250	\$ 913,170
Adjustments to reconcile to cash provided by (used for) operating activities:		
Depreciation	173,987	113,375
Change in discount for long-term receivables	126,125	(37,573)
Loss on foreign currency translation	1,134,488	742,400
Loss on disposition of property and equipment	428	902
Cumulative translation adjustment	1,001,469	901,834
Amortization of operating right of use assets and operating leases	7,094	41,763
Changes in:		
Accounts receivable	-	900
Grants and pledges receivable	(2,682,322)	(2,177,279)
Deposits and other assets	(1,050,777)	(1,072,123)
Right of use asset - premises	(6,237)	(37,810)
Accounts payable and accrued liabilities	(64,155)	43,238
Accrued payroll liabilities	(22,343)	37,110
Cash provided by (used for) operating activities	2,595,007	(530,093)
Investing activities:		
Acquisition of property and equipment, net	(144,836)	(488,307)
Cash used for investing activities	(144,836)	(488,307)
Increase (decrease) in cash and cash equivalents	2,450,171	(1,018,400)
Cash and cash equivalents at beginning of year	5,564,483	6,582,883
Cash and cash equivalents at end of year	\$ 8,014,654	\$ 5,564,483
Additional cash flowinformation:		
Taxes and state registration fees paid	\$ 400	\$ 1,743
Interest paid	\$ -	\$ -

## Statement of Functional Expenses For the Year Ended June 30, 2024

(with Summarized Financial information for the Year Ended June 30, 2023)

					General and			
	HIV	Guinea	Togo	Total Program	Admin- istrative	Fund- raising	2024 Total	2023 Total
Business development	\$ -	\$ 54,762	\$ 31,084	\$ 85,846	\$ 174	\$ -	\$ 86,020	\$ 56,849
Clinic infrastructures	-	26,897	516,280	543,177	44,473	-	587,650	831,516
Consumables and supplies	22,916	157,229	703,264	883,409	1,286	-	884,695	1,040,970
Contracts for services	-	138,232	307,010	445,242	-	-	445,242	366,119
Contributions to partner organizations	368,364	68,798	462,577	899,739	18	-	899,757	846,996
Facility and equipment	-	79,445	51,208	130,653	24,397	-	155,050	108,635
Motor vehicle expense	-	58,860	128,143	187,003	17,708	-	204,711	192,356
Office and related expenses	12,519	54,001	138,182	204,702	17,181	12,495	234,378	186,009
Other expenses	11,083	15,310	136,053	162,446	35,570	2,153	200,169	161,816
Personnel expenses	-	522,542	1,909,368	2,431,910	336,166	422,529	3,190,605	2,803,995
Professional services and other fees	17,447	88,131	329,125	434,703	180,558	163,082	778,343	1,211,774
Project expense	-	123,102	-	123,102	-	-	123,102	-
Terminated grant expense	-	635,138	-	635,138	-	-	635,138	-
Travel and meeting expenses	 12,473	208,593	315,255	536,321	32,292	6,457	575,070	558,636
Totals	\$ 444,802	\$ 2,231,040	\$ 5,027,549	\$ 7,703,391	\$ 689,823	\$ 606,716	\$ 8,999,930	\$ 8,365,671

See accompanying Independent Auditors' Report and notes to financial statements

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Notes to Financial Statements June 30, 2024 and 2023

### 1. Organization

Integrate Health is a Massachusetts tax-exempt, non-profit corporation founded in 2004, with headquarters in New York. The mission of Integrate Health is to end preventable deaths and improve access to quality primary healthcare delivery in low resource communities by providing technical and financial support to non-governmental organizations and associations, as well as to governments dedicated to improving the health of their communities. Integrate Health is funded through individual donations and grants and expends funds domestically and internationally.

The organization's programs include (a) Primary healthcare delivery where Integrate Health implements an integrated healthcare approach in 25 public health centers serving a total population of 208,478 and (b) an HIV program where Integrate Health supports the Association Espoir pour Demain (AED-Lidaw) to deliver comprehensive care to roughly 2,000 individuals living with HIV through clinics and hospitals.

#### 2. Summary of Significant Accounting Policies

**Basis of Accounting** – The financial statements of Integrate Health have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles ("US GAAP").

**Measure of Operations** – The statement of activities reflects all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to Integrate Health's ongoing operations which include a variety of programmatic activities. Nonoperating activities are limited to resources that generate return from interest-bearing deposits and other activities considered to be of a more unusual or nonrecurring nature.

Cash and Cash Equivalents – Cash and cash equivalents include all monies in FDIC-insured bank accounts and highly liquid investments with maturity dates of less than three months. Cash equivalents include short-term interest-bearing investments in money market and liquid asset accounts. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

**Concentrations of Credit Risk** – Financial instruments that potentially subject Integrate Health to concentrations of credit risk consist principally of cash and cash equivalents and deposits. Integrate Health maintains its cash and cash equivalents in various bank accounts that, at times, may exceed federally insured limits. Integrate Health manages deposit concentration risk by placing cash and money market accounts with financial institutions believed to be creditworthy.

To date, Integrate Health has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and grants receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from reputable organizations and foundations supportive of Integrate Health's mission.

## Notes to Financial Statements June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

Accounts, Grants and Pledges Receivable – Integrate Health records receivables that are expected to be collected within one year at net realizable value. When material, receivables expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts (when applicable) will be included in contribution revenue on the statement of activities and changes in net assets.

Integrate Health follows Topic 326 CECL (current expected credit loss) and has determined that no allowance for doubtful uncollectible accounts receivable is needed. This measurement is enhanced based on historical experience, an assessment of economic conditions, and a review of subsequent collections. It is the policy of the organization to periodically assess receivables to determine proper carrying value. Receivables are written off when deemed uncollectible.

Contributions of Nonfinancial Assets - Contributed services and costs are reflected at the fair value of the contribution received in accordance with ASU No. 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The contributions of services and costs are recognized if they (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Such amounts, which are based upon information provided by third-party service providers, are recorded at their estimated fair value determined on the date of contribution and are reported as contributions in-kind and supporting services on the accompanying statement of activities and statements of functional expenses.

**Property and Equipment** – Integrate Health's policy is to record acquisitions of property and equipment at cost or, if donated, at fair market value on the date of donation. Depreciation expense is calculated using the straight-line method over the estimated useful lives of the assets. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities.

Costs of maintenance and repairs are expensed currently. Integrate Health reviews the carrying values of all assets for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated economic utility and/or future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. Integrate Health has determined that no long-lived assets were impaired during the years ended June 30, 2024 and 2023.

**Use of Estimates** – The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Reclassifications** – Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

#### Notes to Financial Statements June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

**Fair Value Measurements** – Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions.

The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). Integrate Health groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

#### Level 1

Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.

#### Level 2

Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets/liabilities in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset/liability; and,
- Inputs that are derived principally from or corroborated by other observable market data.

#### Level 3

Unobservable inputs that cannot be corroborated by observable market data.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing model of the asset and does not necessarily correspond to our assessment of the quality, risk or liquidity profile of the asset or liability.

**Functional Allocation of Expenses** – The costs of providing program and other activities have been summarized on a functional basis in the statements of activities in accordance with the requirements of *ASU 2016-14*, *Not-for-Profit Entities (Topic 958)* – *Presentation of Financial Statements of Not-for-Profit Entities*, which requires Integrate Health to report expenses by their natural classification. Every natural expense must be broken out into individual functional categories on an analysis of expenses by their nature and function. Accordingly, certain costs have been allocated among services and supporting services benefited. Such allocations are determined by management on an equitable basis. A majority of expenses (salaries, wages, and payroll taxes, professional services) have been allocated based on time and effort using Integrate Health's payroll allocations. Other common expenses which benefit all areas have been allocated in accordance with specific services received from vendors and/or other equitable and measurable methods.

## Notes to Financial Statements June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

**Net Assets** - Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Thus, net assets and changes therein are classified and reported as follows:

#### **Net Assets Without Donor Restrictions**

Net assets without donor restrictions represent funds which are available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has the ability to designate, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment, though it has not opted to do so as of June 30, 2024 and 2023.

#### Net Assets With Donor Restrictions:

Net assets with donor restrictions represent funds which are subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions can be perpetual in nature, where the donor stipulates that such resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled. or both.

**Income Taxes** – Financial statement presentation follows the recommendations of *ASC 740, Income Taxes*. Under ASC 740, Integrate Health is required to report information regarding its exposure to various tax positions taken by the organization and requires a two-step process that separates recognition from measurement. The first step is determining whether a tax position has met the recognition threshold; the second step is measuring a tax position that meets the recognition threshold.

Management believes that the organization has adequately addressed all tax positions and that there are no unrecorded tax liabilities. Management believes that Integrate Health has adequately evaluated its current tax positions and has concluded that as of June 30, 2024, Integrate Health does not have any uncertain tax positions for which a reserve or an accrual for a tax liability would be necessary.

Integrate Health has received notification from the Internal Revenue Service and the State of California that it qualifies for tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code. This exemption is subject to periodic review by the federal and state taxing authorities and management is confident that the organization continues to satisfy all federal and state statutes in order to qualify for continued tax exemption status.

Integrate Health may periodically receive unrelated business income (such as sublease income) requiring the organization to file separate tax returns under federal and state statutes. Under such conditions, Integrate Health will calculate, accrue, and remit the applicable tax liability.

Notes to Financial Statements
June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

**Revenue and Revenue Recognition** - Revenue is recognized in accordance with authoritative guidance, including ASU 2018-08, Not-for-Profit Entities (Topic 958) and ASU No. 2014-09, Revenue from contracts with Customers (Topic 606).

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. A transfer of funds with a conditional promise to contribute is accounted for as a refundable advance until the conditions have been substantially met. Certain payments received include both elements of contributed income and earned income (such as special events), and management evaluates such transactions to determine the proper revenue rules to apply and to bifurcate the revenue components. When applicable, revenue earned under a contractual arrangement (an "exchange transaction") is recognized when earned and therefore measured as services are provided in accordance with Topic 606.

Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized.

Comparative Financial Information – The accompanying financial statements include certain prior-year summarized comparative information in total but not by functional category. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the audited financial statements for the year ended June 30, 2023, from which the summarized information was derived.

**Contributions Made** - The Organization recognizes grants as expenses at the time recipients are entitled to receive them. Generally, this occurs when the board of directors approves a specific grant, or when management, pursuant to grant-authorization policies established by the board of directors, approves a grant. Unconditional grants approved but not yet disbursed are reported as grants payable in the statement of financial position. Conditional grants approved but contingent upon fulfillment of certain specified conditions by the grantee are not recorded until the conditions have been met. Revocable grants are recorded when grants are distributed to the grantee.

**Recent and Relevant Accounting Pronouncements** – The following pronouncements represent relevant current accounting guidance applicable to nonprofit organizations:

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return.

Notes to Financial Statements
June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

In August 2014, the FASB issued ASU 2014-15, Presentation of Financial Statements—Going Concern (Subtopic 205-40) Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern, which requires an organization's management to evaluate whether there are conditions and events, considered in the aggregate, that raise substantial doubt about an entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or within one year after the date that the financial statements are available to be issued, when applicable). As of February 10, 2025 (the date of the Independent Auditors' Report), management has made this evaluation and has determined that Integrate Health has the ability to continue as a going concern.

In May 2014, the FASB completed its Revenue Recognition project by issuing ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). This guidance establishes the principles to report useful information to users of financial statements about the nature, timing, and uncertainty of revenue from contracts with customers. The guidance (1) removes inconsistencies and weaknesses in existing revenue requirements, (2) provides a more robust framework for addressing revenue issues, (3) improves comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets, (4) provides more useful information to users of financial statements through improved disclosure requirements, and (5) simplifies the preparation of financial statements by reducing the number of requirements to which an organization must refer.

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958) – Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The FASB issued this update to clarify and improve the scope and the accounting guidance for contributions received and contributions made. The amendments in this Update should assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance and (2) determining whether a contribution is conditional. Accordingly, Integrate Health has incorporated these clarifying standards within the audited financial statements.

In November 2016, the FASB issued *ASU 2016-18, Restricted Cash*. This guidance requires entities to show the changes in the total of cash, cash equivalents, restricted cash and restricted cash equivalents in the statement of cash flows. As a result, entities will no longer present transfers between cash and cash equivalents and restricted cash and restricted cash equivalents in the statement of cash flows. When cash, cash equivalents, restricted cash and restricted cash equivalents are presented in more than one line item on the statements of financial position, the new guidance requires a reconciliation of the totals in the statement of cash flows to the related captions in the statements of financial position.

On September 17, 2020, the FASB issued ASU No. 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. This Update increases transparency around contributed nonfinancial assets (also known as "gifts-in-kind") received by not-for-profit organizations, including transparency on how those assets are used and how they are valued. The Update requires that an organization to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other financial assets. It also requires that an organization disclose:

## Notes to Financial Statements June 30, 2024 and 2023

#### 2. Summary of Significant Accounting Policies (continued)

- 1. A disaggregation of the amount of contributed nonfinancial assets recognized within the statement of activities by category that depicts the type of contributed nonfinancial assets.
- 2. For each category of contributed nonfinancial assets recognized:
- Qualitative information about whether the contributed nonfinancial assets were either monetized or utilized during the reporting period. If utilized, a description of the programs or other activities in which those assets were used.
- The organization's policy (if any) about monetizing rather than utilizing contributed nonfinancial assets.
- A description of any donor-imposed restrictions associated with the contributed nonfinancial assets.
- A description of the valuation techniques and inputs used to arrive at a fair value measure in accordance with the requirements in *Topic 820*, *Fair Value Measurement*, at initial recognition.
- The principal market (or most advantageous market) used to arrive at a fair value measure if it is a
  market in which the recipient organization is prohibited by a donor-imposed restriction from selling or
  using the contributed nonfinancial assets.

In 2016, the FASB issued ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which enhanced its guidance on the impairment of financial instruments. The ASU adds to U.S. GAAP an impairment model known as the current expected credit loss (CECL), which is based on expected losses rather than incurred losses. This pronouncement became effective to Integrate Health during the year ended June 30, 2024, in accordance with Topic 326's implementation date.

#### 3. Cash and Cash Equivalents

Cash and cash equivalents include all funds in banks (checking and savings) at the time of purchase that have a maturity date of 90 days or less. The components of cash and cash equivalents are as follows at June 30:

	 2024	2023
Checking account-domestic operations (noninterest-bearing)	\$ 3,774,516	\$ 624,628
Checking account-domestic operations (interest-bearing)	438,036	351,419
Checking account-foreign operations (noninterest-bearing)	2,643,566	639,610
Business market savings (interest-bearing)	1,141,431	3,948,080
Petty cash and other (noninterest-bearing)	 1,429	746
Total cash and cash equivalents	\$ 7,998,978	\$ 5,564,483

Funds on deposit in certain accounts bear interest at rates ranging from 0.20% to 3.73% per annum at June 30, 2024. During the years ended June 30, 2024 and 2023, interest income earned from cash deposits amounted to \$245,658 and \$88,002, respectively. Domestic deposits may exceed federally insured limits. Integrate Health attempts to minimize its credit risk associated with cash equivalents in the United States by utilizing highly rated financial institutions.

Notes to Financial Statements June 30, 2024 and 2023

#### 4. Clinic Renovations

Integrate Health continues to renovate clinics in various districts in Togo and Guinea. As of June 30, 2024, unpaid construction costs for its Binah district clinics totaled \$77,051 and this amount is included with accounts payable and accrued liabilities on the statements of financial position. There are no other outstanding clinic renovation projects at February 10, 2025 (the date of the Independent Auditors' Report).

#### 5. Grants and Pledges Receivable

Grants and pledges receivable are expected to be collected as follows at June 30:

	 2024	2023
Less than one year	\$ 4,710,589 \$	6,358,567
One to five years	 4,330,300	<u>-</u>
Subtotal	9,040,889	6,358,567
Less: Unamortized discount	(126,125)	-
Subtotal	 8,914,764	6,357,567
Total amounts due within one year	(4,710,589)	(6,357,567)
Total grants and pledges receivable long-term (net)	\$ 4,204,175 \$	_

Integrate Health uses the direct write-off method with regards to grants and pledges receivable which are deemed to be uncollectible. There were no bad debt write-offs involving grants and pledges receivable for the years ended June 30, 2024 and 2023. Management has evaluated the grants and pledges receivable as of June 30, 2024 and determined that such amounts are fully collectible based on the financial strength of the donors involved, historical collection analysis, and other factors, including current expected credit loss.

#### 6. Fair Value Measurements

Composition of assets utilizing fair value measurements at June 30, 2024 is as follows:

	l otals	Level 1	Level 2	Level 3
Grants and pledges receivable	\$ 8,914,764	\$ - \$	8,914,764 \$	-
Totals	\$ 8,914,764	\$ - \$	8,914,764 \$	_

Composition of assets utilizing fair value measurements at June 30, 2023 is as follows:

	Tota	als	Level 1	Level 2	Level 3
Grants and pledges receivable	\$ 6,358,5	67 \$	-	\$ 6,358,567	\$ -
Totals	\$ 6,358,5	67 \$	-	\$ 6,358,567	\$ -

Integrate Health had no assets classified as Level 1 or Level 3 at June 30, 2024.

#### Notes to Financial Statements June 30, 2024 and 2023

#### 7. Deposits and Other Assets

Deposits and other assets consist primarily of various security deposits with facilities and suppliers and are comprised of the following at June 30:

	 2024	2023
Contract deposit	\$ 124,518	\$ 159,149
Facility security deposits	22,068	13,445
Travel and fundraising events	238,811	188,082
Inventory	 84,264	64,417
Total prepaid expenses and other assets	\$ 469,661	\$ 425,093

#### 8. Property and Equipment

Property and equipment consist of the following at June 30:

	2024	2023
Computers	\$ 172,331 \$	125,088
Equipment	155,835	110,308
Land and leasehold improvements	57,642	53,381
Construction in progress	421,091	416,212
Vehicles	636,219	598,369
Less: accumulated depreciation	 (455,044)	(285,705)
Property and equipment, net	\$ 988,074 \$	1,017,653

Depreciation expense amounted to \$170,184 and \$113,375 for the years ended June 30, 2024 and 2023, respectively. During the year ended June 30, 2023, Integrate Health sold partially depreciated assets with original cost basis of \$1,273 and accumulated depreciation of \$845, resulting in a loss from disposal of \$428. During the year ended June 30, 2023, Integrate Health sold partially depreciated assets with original cost basis of \$7,981 and accumulated depreciation of \$7,079, resulting in a loss from disposal of \$902.

#### 9. Compensated Absences (Accrued Payroll and Related Benefits)

Financial statement presentation follows the recommendations of *ASC 710.25*, *Compensated Absences*. Under ASC 710.25, Integrate Health is required to record a liability for the estimated amounts of compensation for future absences. Employees are permitted to accrue a specific number of hours of vacation which is payable upon termination of the employee. Sick leave is not paid upon termination. Annual leave accruals are recorded in the financial statements as an accrued liability based on hourly rates in effect at the end of the fiscal year. Total accrued payroll liabilities amounted to \$65,257 and \$87,630 at June 30, 2024 and 2023, respectively.

#### Notes to Financial Statements June 30, 2024 and 2023

### 10. Liquidity

Integrate Health regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the safeguarding of its available funds. Integrate Health has various sources of liquidity at its disposal, including cash and cash equivalents, investments, and other sources (including the future collection of grants and pledges receivable).

For purposes of analyzing resources available to meet general expenditures over a 12-month period, Integrate Health considers all expenditures related to its ongoing activities of ending preventable deaths to be general expenditures.

In addition to financial assets available to meet general expenditures over the next 12 months, Integrate Health operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. The following table shows the total financial assets held by Integrate Health and the amounts of those financial assets readily available within one year to meet general expenditures:

2024

	2024	2023
Cash and cash equivalents	\$ 8,014,654 \$	5,564,483
Grants and pledges receivable, current	 4,710,589	6,358,567
Total financial assets	12,725,243	11,923,050
Less: amounts not available to be used within one year:		
Net assets with board designations for reserve funds	(113,434)	(1,521,489)
Net assets with donor restrictions for programs	 (1,310,929)	(3,428,459)
Financial assets available to meet general expenditures		
over the next twelve months	\$ 11,300,880 \$	6,973,102
	·	

As part of Integrate Health's liquidity management is a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. Integrate Health's goal is generally to maintain financial assets to meet 90 days of operating expenses.

#### 11. Retirement Plan

Integrate Health offers employees the opportunity for participation in a salary reduction retirement plan qualified under Internal Revenue Code Section 401(k). This plan covers employees who have satisfied plan requirements for eligibility. Employees are permitted to make contribution on a pre-tax basis of up to \$23,000 in 2024, with an additional \$7,500 in "catch-up" contributions for those individuals aged 50 and older. Integrate Health made employer-matching contributions of \$50,045 and \$68,433 during the years ended June 30, 2024 and 2023, respectively.

Notes to Financial Statements June 30, 2024 and 2023

#### 12. Contributions of Nonfinancial Assets

Integrate Health recognizes donated materials which create and enhance non-financial assets or that require specialized skills. During the years ended June 30, 2024 and 2023, Integrate Health was the recipient of certain in-kind contributions which satisfied the provisions of ASU No. 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The in-kind contributions consisted primarily of medical supplies and equipment used for programmatic activities. None of the contributed services had donor-imposed restrictions. These materials were recorded at their estimated fair market values as unrestricted support on the statement of activities and changes in net assets and amounted to \$35,579 and \$1,942 for the years ended June 30, 2024 and 2023, respectively. None of the nonfinancial contributions had donor-imposed restrictions and all were used in operations for programmatic activities.

A substantial number of unpaid volunteers have made significant contributions of time to various departments or programs of Integrate Health. The value of this contributed time is not reflected in the financial statements because it is not susceptible to objective measurement or valuation and therefore did not meet the criteria for recognition under *ASC 958.605.30-11*.

#### 13. Right of Use Asset and Leases

In accordance with ASU 2016-02, Leases, Integrate Health is required to reflect the present value of future operating lease payments (discounted at an appropriate borrowing rate) as a "Right of Use" asset and a corresponding lease liability.

As of June 30, 2024, Integrate Health reflected total lease liabilities in the amount of \$67,058 for its facilities (split between current amount of \$28,904 and noncurrent amount of \$38,154) and a corresponding right of use asset for the premises in the amount of \$59,964. As of June 30, 2023, Integrate Health reflected a total lease liability in the amount of \$59,964 for its facilities (split between current amount of \$29,086 and noncurrent amount of \$30,878) and a corresponding operating right of use assets for premises in the amount of \$66,201. The weighted average discount rate associated with the calculation of the present value of the future lease payments was 4.00%, which is the discount rate implicit in the lease. Integrate Health has elected the option to use the risk-free rate determined using a period comparable to the lease terms as the discount rate for leases where the implicit rate is not readily determinable. Integrate Health applied the risk-free rate option to the building class of assets. The amortization of the operating right of use assets and lease liabilities amounted to \$7,094 and \$13,192 for the years ended June 30, 2024 and 2023, respectively, and is included with office and related expenses on the statement of functional expenses.

Integrate Health leases its corporate office space in New York under a one-year operating lease which expired June 30, 2024. The agreement specified a monthly rental payment of \$580. Integrate Health also leases space at various locations in Togo and Guinea under multi-year operating leases expiring at certain dates through May 1, 2026. As of June 30, 2024, future minimum lease payments representing the amortized principal balance of the lease liability are as follows: *Year ending June 30, 2025: \$19,251; and Year ending June 30, 2026: \$11,627.* Rent expense for all leases amounted to \$81,120 and \$65,804 for the years ended June 30, 2024 and 2023, respectively, and is included with office and related expenses on the statement of functional expenses.

### Notes to Financial Statements June 30, 2024 and 2023

#### 14. Net Assets

#### Net Assets without Donor Restrictions

Net assets without donor restrictions of \$7,866,781 and \$4,918,268 at June 30, 2024 and 2023, respectively, represent the cumulative operating surpluses of Integrate Health since its inception. Board designated funds amounted to \$113,434 and \$1,521,489 at June 30, 2024 and 2023, respectively, and have been carved out of net assets without donor restrictions in order to establish a reserve fund to recognize estimated financial needs related to future operating activities. Integrate Health also incurred cumulative translation adjustments which are segregated within net assets without donor restrictions and are summarized as follows for the years ended June 30:

	2024	2023
Beginning balance	\$ 901,834	\$ 902,850
Current year adjustment	99,635	(1,016)
Ending balance	\$ 1,001,469	\$ 901,834

#### Net Assets With Donor Restrictions

Integrate Health recognizes support from net assets with donor restrictions when restrictions imposed by the donors have been satisfied or expired. Net assets with donor restrictions consist of the following at June 30:

	2024			2023		
AICM – Arie & Ida Crown Memorial	\$	250,000	\$	_		
Beckon Foundation		1,125,000				
Cartier Philanthropies		314,286		775,000		
Child Relief International		3,750,000		500,000		
Crown Family Foundation		-		175,000		
DAK Foundation		200,000		300,000		
Dovetail		1,500,000		-		
Iron Horse Family		100,000		-		
Jasmine Family Foundation		-		500,000		
Mulago Foundation		-		500,000		
Noorda Foundation		-		500,000		
Rippleworks Foundation		338,826		678,380		
UBS Optimum Foundation		360,456		692,507		
Vitol Foundation		1,000,021		1,675,079		
Wagner Foundation		1,200,000		300,000		
Yajilarra Trust		-		500,000		
Other program restrictions (principally for Togo)		136,306		814,798		
Other time restrictions		22,500		230,300		
Discount related to long-term receivables		(126,125)		_		
Total net assets with donor restrictions	\$	10,171,270	\$	8,141,064		

#### Notes to Financial Statements June 30, 2024 and 2023

#### 14. Net Assets (continued)

During the years ended June 30, 2024 and 2023, Integrate Health received donor restricted contributions amounting to \$10,130,035 and \$8,153,389, respectively. Net assets released from restrictions amounted to \$7,326,747 and \$6,990,301 for the years ended June 30, 2024 and 2023, respectively. The change in the discount related to long-term receivables amounted to (\$126,125) and \$37,573 for the years ended June 30, 2024 and 2023, respectively.

#### 15. Contracts

Periodically, Integrate Health engages with various organizations to purchase medicine and to fund construction of infectious disease centers. These commitments are usually fulfilled within the next fiscal year. The total remaining commitments from these contracts were estimated to be \$730,839 at June 30, 2023 but were not reflected on the statement of financial position. There are no such unfulfilled commitments at June 30, 2024.

#### 16. Commitments and Contingencies

In the normal course of business Integrate Health could be subject to certain commitments and contingencies which might not be fully reflected in the financial statements. Such commitments and contingencies also include risks associated with various economic and operating factors, which include (a) grant restrictions and donor conditions which obligate Integrate Health to fulfill certain requirements as set forth in grant instruments, (b) funding levels which vary based on factors beyond Integrate Health's control, such as generosity of donors and general economic conditions, (c) employment and service agreements with key management personnel, and (d) financial risks associated with funds on deposit at bank and investment brokerage accounts. Management believes that such commitments, contingencies, and risks will not have a material adverse effect on the financial statements.

#### 17. Subsequent Events

In compliance with ASC 855, Subsequent Events, Integrate Health has evaluated subsequent events through February 10, 2025, the date the financial statements were available to be issued and, in the opinion of management, there are no subsequent events which necessitate disclosure.